



▶ PEACE OF MIND FOR REVENUE CYCLE PERFORMANCE

Like most health centers, you're probably wondering how well your revenue cycle management (RCM) capabilities are keeping up with best practices, evolving regulations, and payer requirements. Or maybe you know your performance needs some improvement, but you're not sure how to zero in on the relevant issues.

With RCM HealthCheck, the experienced Canton & Company team will help you understand the current state of your revenue cycle operations, while delivering the specific market benchmarks and actionable recommendations you need to improve financial performance — all within just a few weeks. We'll work with you to quickly assess all the people, process, and technology aspects of your RCM.

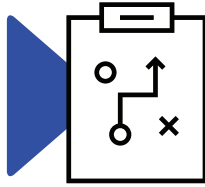
RCM HealthCheck helps you optimize operations quickly



Observe and Evaluate

What the
Canton & Company
team will do:

- ▶ Interviews with key personnel
- ▶ Review of staffing model, capacity, and responsibilities
- ▶ Review of workflows, policies, and procedures
- ▶ Identification and resolution of low hanging fruit
- ▶ Detailed evaluation of technology platforms, interfaces, data collection, and data use
- ▶ Revenue-capture productivity assessment
- ▶ Examination of financial performance, reporting, and benchmarking



Identify and Recommend

What you'll gain:

- ▲ Overview of current state of your RCM, friction points, and opportunities to improve
- ▲ Comparison against industry best practices and benchmarks with easy-to-understand scoring
- ▲ Key performance indicators unique to your health center
- ▲ Recommendations for improvements in key organizational pillars such as:
 - Staffing
 - Process
 - Technology strategy, and more
- ▲ Walk-through and expert guidance for implementation of recommendations

RCM HealthCheck is the fast track to refine, resolve, and refresh your RCM

Count on our experts to significantly improve your RCM and financial performance with a hands-on approach that leads you to quick wins and early results in less time. RCM HealthCheck is the perfect engagement for community health centers and federally qualified health centers that need a simple route for optimizing RCM.

Real Results

Our clients have reported improved outcomes, year-over-year, that have allowed them to invest back into their staff for greater productivity and focus on patient care. For example:

“Canton & Company was instrumental in facilitating our RCM Revitalization Project. They helped to establish healthy RCM processes, develop policies to reflect compliance, and provided workflow and education to our staff. Our health center has **increased revenue by 34% in the amount of \$1M and 33% in billed encounters by 3,500.**”

~ Ami Cotharn, MSN, RN
COO, Coastal Health & Wellness

Keeping up with the complex demands of value-based care requires greater sophistication in RCM strategy and execution. The community health RCM experts at Canton & Company will provide you invaluable perspective and champion your next best move.

Let's start a discussion!

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