

Powering Community Health Centers

to Advance Health and Wellness

SOLUTIONS OVERVIEW

OUR STORY

Canton & Company delivers purpose-built solutions to help Community Health Centers (CHCs), including the nation's more than 1,400 FQHCs, succeed in today's era of value-based care while also enabling them to reach more of the underserved and increase their collective impact.

Over the years, Canton & Company has created a high performance suite of services designed uniquely for the needs of Health Centers, and leverages deep experience to deliver strategic solutions to healthcare organizations, including CHCs/FQHCs.

Canton & Company is their catalyst for success.

Canton & Company is dedicated to supporting the country's more than:



1,400

Federally Qualified Health Centers and Look-Alikes



16,000

Health Center Service Sites



279,000

Health Center Providers and Staff



31M

Health Center Patients Purpose-built for Community Health Centers, Canton & Company delivers services that elevate operational, clinical, and financial performance. Designed by Health Center leaders and experts, *our solutions power measurable improvements in vital performance and operational areas, such as revenue cycle management (RCM), strategic planning, growth, and technology.* Position your Health Center for success with an expert partner that improves how you work today and readies you for tomorrow.



Advance your strategies with Analytics & Insights

Success means solving for new challenges while transforming your Health Center to deliver value-based care. With Canton & Company as your partner, you gain the business insight needed to plan, scale, and refine your strategy to better serve your community. We'll uncover market realities and critical trends, then help you translate them into practical plans that really work.

- Value-based/population health analytics
- Network analytics
- Coding and reimbursement effectiveness
- Practice growth/new patient acquisition
- Operational benchmarking
- Compliance and quality reporting
- Labor productivity assessments
- Physician compensation design



Expand your capabilities with Managed Services

Instead of doing more with less, take advantage of Canton & Company's proven suite of operational and departmental services that extend the performance and cost-effectiveness of your Health Center in a way that's flexible and forward-thinking.

Some of our solutions include:

- Outsourced RCM
- Virtual care/medical management platform and services
- IT platform management
- Managed pharmacy
- Departmental
 - Marketing/Communications
 - Finance
 - Recruiting/HR



Experience success with Performance & Growth solutions

Sustainable financial performance is the only way to advance your mission and grow alongside your community. Maximize the results of your key performance objectives with Canton & Company's strategic expertise, built from decades of combined team experience. Learn how our team can help you with:

- VBC readiness and planning
- Risk-based contracting
- Payer strategy
- Strategy and business planning
- Integrated marketing and growth
- Pharmacy optimization
- IT planning, selection and optimization
- Talent targeting and acquisition
- Clinical effectiveness and workflow
- Provider network effectiveness



Improve your bottom line with **Revenue Cycle Management**

As the saying goes, "no margin, no mission." A healthy revenue cycle is vital to Health Center success and longevity. Take advantage of our proven RCM capabilities, designed specifically for Health Centers, to maximize reimbursements, reduce payment delays, and streamline workflows — even in the value-based environment.

- Full-service management or advisory engagement
- Coding and clinical documentation
- Compliance audit and training
- Charge capture and reconciliation
- Billing/AR follow-up
- Credentialing/provider enrollment
- Payer contracting

EXPLORE WHAT CANTON & COMPANY CAN DO FOR YOU >

Get in touch today.

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